

	Annualized based on \$140k/month		week 1	week 2	week 3
Gross Sales	\$ 1,680,000		\$ 32,307.69	\$ 32,307.69	\$ 32,307.69
Gross Revenues			\$ 32,307.69	\$ 32,307.69	\$ 32,307.69
Adjustment: Less Sales Tax/VAT inc. in sales					
Net Revenues			\$ 32,307.69	\$ 32,307.69	\$ 32,307.69
<u>COST OF GOODS SOLD</u>					
Average Cost of Goods Sold	\$ 184,800	11%	\$ 3,850.00	\$ 3,850.00	\$ 3,850.00
Total CGS		-	\$ 3,850.00	\$ 3,850.00	\$ 3,850.00
Gross Profit		-	\$ 28,457.69	\$ 28,457.69	\$ 28,457.69
<i>Gross Profit Margin</i>			88%	88%	88%

**SELLING, GENERAL & ADMINISTRATIVE
EXPENSES (not including Amort. & Dep.)**

Variable Expenses

Salaries-Staff	\$ 253,920		\$ 5,290.00	\$ 5,290.00	\$ 5,290.00
Advertising	\$ 6,216		\$ 129.50	\$ 129.50	\$ 129.50
Royalty Fees Exp	\$ 134,400	8%	\$ 2,584.62	\$ 2,584.62	\$ 2,584.62
Bank Charges	\$ 13,187		\$ 274.73	\$ 274.73	\$ 274.73
Other Supplies	\$ 156,000		\$ 3,250.00	\$ 3,250.00	\$ 3,250.00
Taxes-Payroll	\$ 90,999		\$ 1,895.81	\$ 1,895.81	\$ 1,895.81

Fixed Expenses

Dues and Subscriptions	\$ 15,278		\$ 318.29	\$ 318.29	\$ 318.29
Insurance-Business	\$ 23,352		\$ 486.50	\$ 486.50	\$ 486.50
Outside Services-Professional	\$ 149,258		\$ 3,109.54	\$ 3,109.54	\$ 3,109.54
Rent-Store	\$ 156,000		\$ 3,250.00	\$ 3,250.00	\$ 3,250.00

	Annualized based on \$140k/month		week 1	week 2	week 3
Storage	\$ 1,307		\$ 27.23	\$ 27.23	\$ 27.23
Telephone	\$ 14,669		\$ 305.60	\$ 305.60	\$ 305.60
Travel	\$ 15,719		\$ 327.48	\$ 327.48	\$ 327.48
Utilities	\$ 10,266		\$ 213.88	\$ 213.88	\$ 213.88
			\$ -	\$ -	\$ -
Miscellaneous Expenses			\$ -	\$ -	\$ -
Other Expenses (Medical)	\$ 11,350	-	\$ 236.46	\$ 236.46	\$ 236.46
Total SG&A Expenses	\$ 1,051,921	-	\$ 21,699.64	\$ 21,699.64	\$ 21,699.64
<i>Weekly Overhead</i>			\$ 5,007.61	\$ 5,007.61	\$ 5,007.61
EBITDA		-	\$ 6,758.06	\$ 6,758.06	\$ 6,758.06
<i>EBITDA per week</i>			\$ 1,559.55	\$ 1,559.55	\$ 1,559.55
Annual Cumulative Net Before Dep, Int & Tax		-	\$ 6,758.06	\$ 13,516.11	\$ 20,274.17
Plus:					
Cash Invested (net of commissions)					
<i>Cumulative Investments</i>		-		\$ -	\$ -
Loans Received/Assumed		-			
Sale of capital assets					
OPERATING CASH BEFORE INT & TAXES		-	\$ 6,758.06	\$ 6,758.06	\$ 6,758.06
ANNUAL CUMULATIVE CASH FLOW		-	\$ 6,758.06	\$ 13,516.11	\$ 20,274.17
Less					
Distributions					
Acquisition of capital assets					
Interest	\$ 96,000		\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Principal Repayment on Loans		-	\$ -	\$ -	\$ -
<i>Outstanding Loans</i>		-	\$ -	\$ -	\$ -
CHANGE IN OPERATING CASH BEFORE TAXES		-	\$ 4,758.06	\$ 4,758.06	\$ 4,758.06
ENDING CASH BALANCE		-	\$ 4,758.06	\$ 9,516.11	\$ 14,274.17

	week 4
Gross Sales	\$ 32,307.69
Gross Revenues	\$ 32,307.69
Adjustment: Less Sales Tax/VAT inc. in sales	
Net Revenues	\$ 32,307.69
<u>COST OF GOODS SOLD</u>	
Average Cost of Goods Sold	\$ 3,850.00
Total CGS	\$ 3,850.00
Gross Profit	\$ 28,457.69
<i>Gross Profit Margin</i>	88%

SELLING, GENERAL & ADMINISTRATIVE
EXPENSES (not including Amort. & Dep.)

Variable Expenses

Salaries-Staff	\$ 5,290.00
Advertising	\$ 129.50
Royalty Fees Exp	\$ 2,584.62
Bank Charges	\$ 274.73
Other Supplies	\$ 3,250.00
Taxes-Payroll	\$ 1,895.81

Fixed Expenses

Dues and Subscriptions	\$ 318.29
Insurance-Business	\$ 486.50
Outside Services-Professional	\$ 3,109.54
Rent-Store	\$ 3,250.00

	week 4
Storage	\$ 27.23
Telephone	\$ 305.60
Travel	\$ 327.48
Utilities	\$ 213.88
	\$ -
Miscellaneous Expenses	\$ -
Other Expenses (Medical)	\$ 236.46
Total SG&A Expenses	\$ 21,699.64
<i>Weekly Overhead</i>	<i>\$ 5,007.61</i>
EBITDA	\$ 6,758.06
<i>EBITDA per week</i>	<i>\$ 1,559.55</i>
Annual Cumulative Net Before Dep, Int & Tax	\$ 27,032.22
Plus:	
Cash Invested (net of commissions)	
<i>Cumulative Investments</i>	\$ -
Loans Received/Assumed	
Sale of capital assets	
OPERATING CASH BEFORE INT & TAXES	\$ 6,758.06
ANNUAL CUMULATIVE CASH FLOW	\$ 27,032.22
Less	
Distributions	
Acquisition of capital assets	
Interest	\$ 2,000.00
Principal Repayment on Loans	\$ -
<i>Outstanding Loans</i>	\$ -
CHANGE IN OPERATING CASH BEFORE TAXES	\$ 4,758.06
ENDING CASH BALANCE	\$ 19,032.22

Gross Sales

Gross Revenues

Adjustment: Less Sales Tax/VAT inc. in sales

Net Revenues

COST OF GOODS SOLD

Average Cost of Goods Sold

Total CGS

Gross Profit

Gross Profit Margin

**SELLING, GENERAL & ADMINISTRATIVE
EXPENSES (not including Amort. & Dep.)**

Variable Expenses

Salaries-Staff
Advertising
Royalty Fees Exp
Bank Charges
Other Supplies
Taxes-Payroll

Fixed Expenses

Dues and Subscriptions
Insurance-Business
Outside Services-Professional
Rent-Store

Storage
Telephone
Travel
Utilities

Miscellaneous Expenses

Other Expenses (Medical)

Total SG&A Expenses

Weekly Overhead

EBITDA

EBITDA per week

Annual Cumulative Net Before Dep, Int & Tax

Plus:

Cash Invested (net of commissions)

Cumulative Investments

Loans Received/Assumed

Sale of capital assets

OPERATING CASH BEFORE INT & TAXES

ANNUAL CUMULATIVE CASH FLOW

Less

Distributions

Acquisition of capital assets

Interest

Principal Repayment on Loans

Outstanding Loans

CHANGE IN OPERATING CASH BEFORE TAXES

ENDING CASH BALANCE

Gross Sales

Gross Revenues

Adjustment: Less Sales Tax/VAT inc. in sales

Net Revenues

COST OF GOODS SOLD

Average Cost of Goods Sold

Total CGS

Gross Profit

Gross Profit Margin

**SELLING, GENERAL & ADMINISTRATIVE
EXPENSES (not including Amort. & Dep.)**

Variable Expenses

Salaries-Staff

Advertising

Royalty Fees Exp

Bank Charges

Other Supplies

Taxes-Payroll

Fixed Expenses

Dues and Subscriptions

Insurance-Business

Outside Services-Professional

Rent-Store

Storage
Telephone
Travel
Utilities

Miscellaneous Expenses

Other Expenses (Medical)

Total SG&A Expenses

Weekly Overhead

EBITDA

EBITDA per week

Annual Cumulative Net Before Dep, Int & Tax

Plus:

Cash Invested (net of commissions)

Cumulative Investments

Loans Received/Assumed

Sale of capital assets

OPERATING CASH BEFORE INT & TAXES

ANNUAL CUMULATIVE CASH FLOW

Less

Distributions

Acquisition of capital assets

Interest

Principal Repayment on Loans

Outstanding Loans

CHANGE IN OPERATING CASH BEFORE TAXES

ENDING CASH BALANCE